



Primerus

The World's Finest Law Firms

**2016 Primerus Defense Institute
Insurance Coverage & Bad Faith Seminar
Radisson Blu Aqua Hotel | Chicago, IL
November 3-4, 2016**

Thursday, November 3, 2016

5:30 - 7:00 p.m. **Cocktail Reception** (Caribbean/Caspian)

7:30 p.m. **Dine Around**

Friday, November 4, 2016

7:45 - 8:15 a.m. **Continental Breakfast** (Pacific Ballroom Foyer)

8:15 - 8:45 a.m. **Welcome & Opening Remarks - Including Primerus Member and Client Introductions** (Caribbean/Caspian)

Sidney Degan, III – Degan, Blanchard & Nash, PLC – New Orleans, LA

8:45 - 9:35 a.m. **Considerations With Respect to the Handling of Tender Demands** (Caribbean/Caspian)

Marc Dedman – Spicer Rudstrom, PLLC – Nashville, TN

9:35 - 10:05 a.m. **Amicus Activity in the Courts – Adding the Voice of the Insurance Industry** (Caribbean/Caspian)

Colleen Reppen Shiel – Property Casualty Insurers Association of America – Chicago, IL

10:05 - 10:20 a.m. **Break**

10:20 - 10:50 a.m. **Burning Your Coverage Lawyer** (Caribbean/Caspian)

Clay Crawford – Foland, Wickens, Eisfelder, Roper & Hofer, P.C. – Kansas City, MO

Rob Cook – American Family Mutual Insurance Company – St. Louis, MO

10:50 - 11:45 a.m. **Beyond the 'Four Corners': Coverage Counsel as Strategic Counsel** (Caribbean/Caspian)

Dale Thornsjo – O'Meara, Leer, Wagner & Kohl, P.A. – Minneapolis, MN

David Kylo – Kylo Consulting – Minneapolis, MN



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- 11:45 - 1:00 p.m. **Lunch** (Pacific 3)
- 1:00 - 1:30 p.m. **Defending Attorney's Fees Claims in Bad Faith Cases** (Caribbean/Caspian)
Mike King – Hennelly & Grossfeld LLP – Marina del Rey, CA
- 1:30 - 2:00 p.m. **Considerations in Cannabis Coverage** (Caribbean/Caspian)
Dina Bernardelli – Zupkus & Angell, P.C. – Denver, CO
- 2:00 - 2:15 p.m. **Break**
- 2:15 - 3:15 p.m. **Emerging Cyber Coverage Case Law and Its Implications**
(Caribbean/Caspian)
Thomas Paschos – Thomas Paschos & Associates, P.C. – Haddonfield, NJ
Sarah Abrams – Markel – Deerfield, IL
- 3:15 - 3:45 p.m. **Waiver, Estoppel, and Proper Reservation of Rights Letters**
(Caribbean/Caspian)
Edward Murphy – Lipe Lyons Murphy Nahrstadt & Pontikis, Ltd. – Chicago, IL
- 3:45 p.m. **End Seminar**

[Radisson Blu Aqua Hotel](#)

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